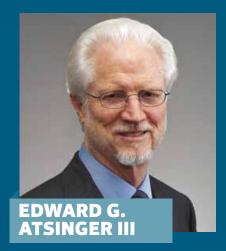
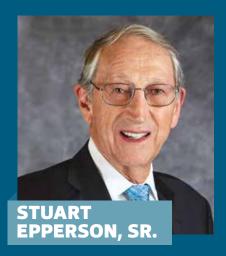


A NOTE FROM THE FOUNDERS





In this directory you will find information about the voices and personalities who comprise the heart of Salem Media Group—the nation's leading media company specializing in Christian and conservative content.

Salem was founded in 1974—combining the radio assets of Edward Atsinger, III and Stuart Epperson, Sr. Their mission was to provide the best outlets and platforms for the Christian message. That message and the conviction for excellence remain the driving forces for Salem today as we serve a loyal, dedicated and growing audience numbering in the tens of millions nationally.

With our unique focus, Salem provides compelling content from some of the most respected figures across the Christian and conservative media landscape. They have helped Salem demonstrate leadership in the rapidly changing new media environment. With the launch of Salem Podcast Network and Salem News Channel, we continue to develop new products to grow our audience and our impact across the nation.

Salem owns and/or operates over 100 radio stations, with over 60 in the nation's top 25 media markets. Each month, Salem has over 100 million visits to our growing network of websites and mobile apps.

Through our National Programming department and our Christian Teaching and Talk formatted radio stations and OnePlace.com, Salem has partnered with the nation's leading Christian communicators to bring a message of hope.

Included in this guide you will also learn about Regnery Publishing, the nation's longtime leader in conservative books—now expanded to Christian books through the Salem Books imprint. Salem's multitude of news and public affairs outlets include: seven nationally syndicated talk shows, 50-plus local and regional talk shows, SRN News, Townhall.com, HotAir.com, RedState.com and PJMedia.com.

It is our objective to continue to expand our platforms for the content we are passionate about. Ideas have consequences—and many of the ideas and values promoted through today's popular media and through government have contributed to destructive outcomes. We are convinced that the voices and personalities in these pages are part of the solution.

22 23 24
28 31 32 34 35 36 39 40 41 42
44 45 46 48 49
50 56



Conservative Media Salem is a proven powerhouse in the conservative media marketplace CLOCKWISE FROM TOP LEFT: Mike Gallagher with President Trump; Katie Pavlich with House Republican Whip Steve Scalise; Charlie Kirk at a Freedom Summit event; Larry Elder with Senate Republican Leader Mitch McConnell; Dennis Prager with WNYM Host Joe Piscopo; Guy Benson and Ed Morrissey at a CPAC panel; Guy Benson, Katie Pavlich and Ed Morrissey; Mike Gallagher at the 2016 Republican National Convention with Lou Dobbs; 2016 Republican National Convention. CENTER TOP: Hugh Hewitt joins CNN's Dana Bash and Anderson Cooper at the 2016 GOP Presidential Debate. CENTER MIDDLE: Larry Elder and Sebastian Gorka. CENTER BOTTOM: Eric Metaxas with Vice President Mike Pence

and daughter Charlotte Pence.



Nationally Syndicated Talk Shows

SALEM Radio Network





Salem is quietly becoming a conservative media giant."

—Hollywood Reporter

1,200+ affiliates with outlets in every state in the nation

Waking up America!

"The Hugh Hewitt Show" features breaking news and interviews with today's top leaders. Hugh's star rose to new heights when he was selected by CNN as a panelist on a series of presidential debates. Hugh is a leading columnist for The Washington Post and is seen frequently on news outlets, including Salem News Channel. Hugh is a veteran lawyer, law professor and a forerunner in the dynamic new media environment.



■ 472 Affiliates | 6am–9am ET Producer: Duane Patterson HughHewitt.com

y@HughHewitt

One of the most listened-to radio talk show hosts in America.

GALLAGHER SHOW

THE MIKE

"The Mike Gallagher Show" is a dynamic blend of timely political commentary, compelling talk and hard-hitting discussions. A combination of solid conservative values coupled with Mike's fast-paced, fun delivery has made "The Mike Gallagher Show" the fifth most listened-to talk show on the radio today—and Salem's most listenedto host. "The Mike Gallagher Show" is also available on Salem News Channel.



424 Affiliates | 9am-12pm ET Producer: Derek Klingel MikeOnline.com

y@RadioTalkerMike



Talk radio's most unique thought leader.

"The Dennis Prager Show" zeroes in on everything from breaking news and international relations to family issues and religion. Dennis prefers clarity over agreement. He's a veteran author, including his widely acclaimed "Rational Bible" series on the five books of the Torah. Dennis's loyal audience can also see him on Salem News Channel. He is the founder and President of Prager University—PragerU.com.



424 Affiliates | Noon-3pm ET Producer: Allen Estrin DennisPrager.com

y@DennisPrager





Speaking the language of America's youth.

Through "The Charlie Kirk Show," Charlie is a fast-emerging leader in conservative talk radio. Charlie has appeared on CNBC, Fox News and Fox Business. He has been published on FoxNews.com, The Hill, The Washington Times, Breitbart and The Daily Caller and is author of the New York Times bestseller "The MAGA Doctrine." At the age of 18, he founded Turning Point USA, the largest and fastest growing conservative youth activist organization in the country.



378 Affiliates | Noon-3pm ET Producer: Andrew Kolvet TheCharlieKirkShow.com

@CharlieKirk11



Inspiring, compelling talk. Award-winning content.

"The Eric Metaxas Show" offers compelling perspectives on American culture, political life and stories making news around the corner and across the globe. Inspiring, compassionate and interactive, "The Eric Metaxas Show" is also seen on Salem News Channel and TBN cable channels across the country. Eric is the author of the bestselling "Bonhoeffer" and "Is Atheism Dead?"



337 Affiliates | 2pm-4pm ET Producer: Albin Sadar MetaxasTalk.com

y@EricMetaxasShow



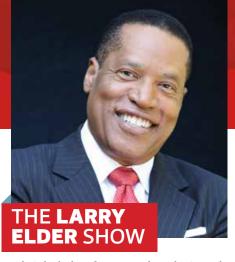
Sebastian Gorka is a man with a mission.

"America First" removes America's politically correct blindfold and clarifies who our opponents are and how to defeat them. Dr. Gorka is the author of bestselling books like "Why We Fight," "The War for America's Soul" and "Defeating Jihad." He has served with the Trump administration as Deputy Assistant to the President for Strategy. "America First" is also seen on Salem News Channel.



364 Affiliates | 3pm-6pm ET Producer: Geoff Harbaugh SebGorka.com

y @SebGorka



A bright light of reasoned analysis and a "firebrand" according to Daily Variety.

"The Larry Elder Show" has a takeno-prisoners style, using evidence, common sense and logic. Larry's audience can now see him on Salem News Channel as he shines the bright light of reasoned analysis on the many myths and hypocrisies we see today. Larry's profile was raised to new heights as he became the leading candidate in the effort to recall California Governor Gavin Newsom.



■ 376 Affiliates | 6pm-9pm ET Producer: Brad Robarge LarryElder.com

y@LarryElder



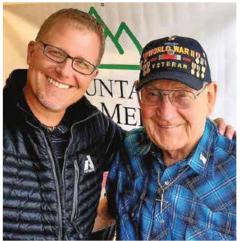
Local Conservative Talk Radio

Salem's local News/Talk shows offer insight and an informed perspective on breaking news, political developments and cultural trends.









LIVE & LOCAL

CLOCKWISE FROM TOP MIDDLE: Hugh Hewitt, Mike Gallagher and Dennis Prager at War for America's Soul; KCBQ host Andrea Kaye with California Congressman Darrell Issa; KNUS host Steffan Tubbs with a local veteran; WNYM host Joe Piscopo with active military members.

CHICAGO



CHICAGO'S MORNING ANSWER

Dan Proft | Amy Jacobson

Producer: Quin McCarthy

WIND-AM 560 | 5-9am CT

@MorningAnswer

560TheAnswer.com



THE MARK DAVIS SHOW
Mark Davis
Producer: Ronda Moreland
KSKY-AM 660 | 7-10am CT
@MarkDavis
660AMTheAnswer.com





THE SHAUN THOMPSON SHOW
Shaun Thompson
Producer: Kevin Conrad
WIND-AM 560 | 4-7pm CT

© Shaun_Show
560TheAnswer.com



THE GEORGE BRAUCHLER
SHOW
George Brauchler
Producer: Michael Arpaio
KNUS-AM 710 | 9-10am MT
@GeorgeBrauchler
710KNUS.com





ALWAYS RIGHT WITH BOB FRANTZ Bob Frantz Producer: Marcie Harchar WHK-AM 1420 & FM 102.5 | 9-11am ET 101420TheAnswer







THE BRUCE HOOLEY SHOW
Bruce Hooley
Producer: Aaron Light
WTOH-FM 98.9 | 11am-1pm ET
@TheHooleyShow
989TheAnswer.com



THE STEFFAN TUBBS SHOW
Steffan Tubbs
Producer: Matt Steinkruger
KNUS-AM 710 | 3-7pm MT

©TubbsShow
710KNUS.com





DETROIT





6 O'CLOCK TALK **WITH DARRYL WOOD**

Darryl Wood

Producer: Darryl Wood WDTK-AM 1400 & FM 101.5 | 6-7pm ET

y@PatriotDetroit

LITTLE ROCK





THE DAVE ELSWICK SHOW

Dave Elswick

Producer: Heidi Sohl KDXE-FM 101.1 | 6-8am CT

■@DaveElswickShow 1011FMTheAnswer.com

PatriotDetroit.com

GREENVILLE



THE MORNING ANSWER

Joev Hudson Producer: Tim Halm WGTK-FM 94.5 | 6-9am ET

945TheAnswer.com

LOS ANGELES/ **SAN BERNARDINO**







THE MORNING ANSWER

Jennifer Horn | Grant Stinchfield

Producer: Jennifer Horn

KRLA-AM 870 & KTIE-AM 590 | 6-9am PT

y@MorningAnswerLA

AM870TheAnswer.com AM590TheAnswer.com

HONOLULU



THE MIKE BUCK SHOW

Mike Buck

Producer: Andrew Hinkel KHNR-AM 690 & FM 94.3 | 4-6pm HST

TheAnswerHawaii.com

y@TheAnswerHawaii

NEW YORK



RADIO NIGHT LIVE WITH KEVIN MCCULLOUGH

Kevin McCullough

Producer: Nick Malone WNYM-AM 970 | 7-8pm ET

₩@KMCRadio

AM970TheAnswer.com

HOUSTON



THE SAM MALONE SHOW

Sam Malone

Producer: Tom Fontaine

KNTH-AM 1070 & FM 103.3 | 7-10am CT

₩@SamMaloneShow AM1070TheAnswer.com **NEW YORK**



THE JOE PISCOPO SHOW

Joe Piscopo

Producer: Joe Sibilia WNYM-AM 970 | 6-10am ET

y@JoePiscopoShow

AM970TheAnswer.com

PHILADELPHIA





PHILADELPHIA'S MORNING ANSWER

Chris Stigall

Producer: Ed Caiazzo
WNTP-AM 990 | 6-9am ET
@AM990TheAnswer
990TheAnswer.com

PHOENIX III



THE SETH LEIBSOHN SHOW

960ThePatriot.com

PITTSBURGH



THE JOHN STEIGERWALD SHOW

John Steigerwald

Producer: John Steigerwald WPGP-AM 1250 & FM 92.5 | 5-6pm ET

y@SteigerWorld **TheAnswerPGH.com**

SACRAMENTO



THE PHIL COWAN SHOW

Phil Cowan

Producer: Shawn Eifertsen KTKZ-AM 1380 | 6-9am PT **■**@KTKZ1380AM

AM1380TheAnswer.com

SAN BERNARDINO



INLAND EMPIRE ANSWER

Don Dix

Producer: Daniel West

KTIE-AM 590 | 5-6am & 6-7pm PT

y@RealDonDix

AM590TheAnswer.com

SAN DIEGO



THE ANDREA KAYE SHOW

Andrea Kaye

Producer: Noah Dingley

KCBQ-AM 1170 & FM 96.1 | 6-7pm PT

y@AndreaKayeShow **TheAnswerSanDiego.com**

SAN DIEGO

•



THE PRO AMERICA REPORT

Ed Martin

Producer: Noah Dingley KCBQ-AM 1170 & FM 96.1 | 2-3am PT

y@EagleEdMartin

TheAnswerSanDiego.com

TAMPA





THE CAPTAIN'S AMERICA— THIRD WATCH

Matt Bruce

Producer: Joe Weaver

WGUL-AM 860 & FM 93.7 | 2-6am ET WLSS-AM 930 & FM 93.7 | 4-5pm ET

y@CaptainsAmerica

TheAnswerTampa.com



Editorial Board











Shaping the news and public affairs outlets of Salem Media Group with concise insight to the vital issues of the day. Their Townhall.com radio commentaries air every day on Salem's talk-formatted radio stations and online at TownhallReview.com.

HUGH HEWITT is host of "The Hugh Hewitt Show" and a regular columnist for The Washington Post. He is a veteran attorney and an accomplished author of more than 15 books, including "The Fourth Way: The Conservative Playbook for a Lasting GOP Majority."

DR. ALBERT MOHLER, JR. serves as President of the Southern Baptist Theological Seminary, one of the largest seminaries in the world. He's an author, theologian and ordained minister whose commentary and podcast are available at AlbertMohler.com.

JERRY BOWYER is the President of Bowyer Research and a frequent contributor to Townhall.com. He has been a regular commentator on Fox News and CNBC and a contributing editor of National Review Online, The New York Sun and The Christian Post.

CAROL PLATT LIEBAU

is President of the Yankee Institute. She has worked as an attorney, author, political and policy advisor and media commentator. As a graduate of Harvard Law School, she served as the first female managing editor of The Harvard Law Review.

ED MORRISSEY is Senior Editor at HotAir.com, where he analyzes the latest developments in politics and culture. He is also the host of the podcast "The Ed Morrissey Show" and a frequent guest host for Hugh Hewitt on Salem Radio Network.

Townhall Commentary



Townhall Commentary collects the sharpest minds in the conservative and Christian world to bring their seasoned perspective on everything from politics and public policy to culture, family and faith.

2.7 million daily listeners

stations nationwide

TownhallReview.com





Hosted by Hugh Hewitt, Townhall Review offers a distinct perspective on the week's events and takes listeners beyond the headlines with today's leading voices in talk radio, including Larry Elder, Mike Gallagher, Dennis Prager and Sebastian Gorka.

100,000

weekly listeners

stations nationwide



podcast via iTunes, Google Play and more

TownhallReview.com



Conservative Websites

Townhall MEDIA

TownhallMedia.com

Townhall.com

RedState.com

PJMedia.com

Twitchy.com

HotAir.com

BearingArms.com



Townhall MEDIA

Townhall

Townhall.com is one of the most influential policy and politics websites on the right."—Forbes



KATIE **PAVLICH** Editor

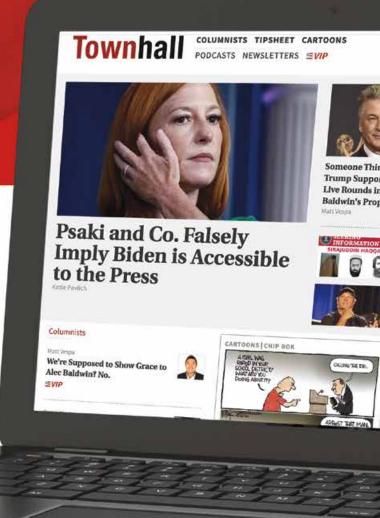


SPENCER BROWN Managing Editor



GUY BENSON Political Editor

10+ million readers





Conservative Websites



These platforms are at the forefront of national discussion with commentary and analysis from a right-of-center perspective. Relevant content engages civic-minded citizens and our awardwinning top editors appear daily on major cable news networks.



PAULA
BOLYARD
Managing Editor
PJ Media



PJMedia.com is a leading voice in conservative media, with sharp, insightful commentary and reporting that focuses relentlessly on defending the values that make America great.

3+ million readers



Featuring unrivaled political analysis and commentary, **HotAir.com** has become one of the most popular sites for both Main Street conservatives and Beltway influentials.

2+ million readers



Twitchy.com is a groundbreaking Twitter curation site powered by a kinetic staff of social media junkies. Twitchy brings you the best of "who said what" in U.S. politics, global news, sports, entertainment and breaking news 24/7.

3+ million readers

BEARING ARMS

Bearing Arms.com is the leading website for 2nd Amendment news and analysis, self-defense training and firearms research.

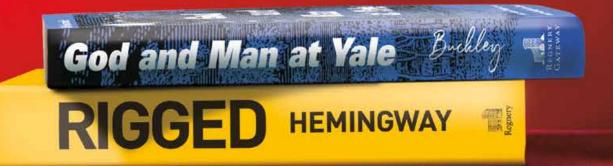
1+ million readers



Conservative Book Publishing



Regnery is one of the nation's preeminent independent book publishers. Since its founding in 1947, it has published many of the seminal works of the conservative movement, including Russell Kirk's "The Conservative Mind," William F. Buckley's "God and Man at Yale" and Whittaker Chambers' "Witness." Today Regnery is the home of leading conservative writers and an intrepid champion of free expression.



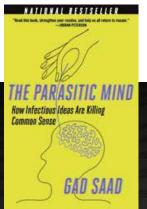


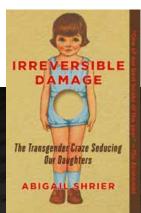
Regnery Publishing

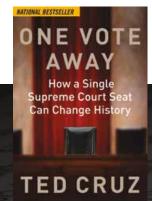
Regnery Publishing feeds hungry minds through four distinguished imprints.



The flagship **Regnery** imprint publishes the best works of conservative opinion, reporting and analysis. A perennial publisher of bestsellers, Regnery is where conservatives come to read.



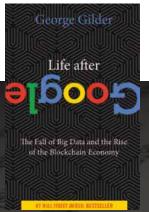


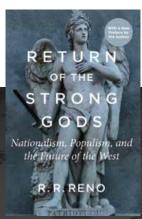


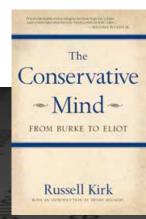


REGNERY GATEWAY

Dedicated to serious works of cultural, social and political analysis, **Regnery Gateway** is a reaffirmation of Regnery's tradition of publishing original and penetrating conservative thinkers. In addition to publishing new books, Gateway is the home of Regnery's paperback editions of classic works of literature, philosophy and religion.









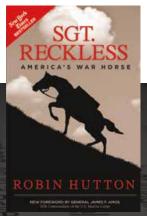
Many of the most important books in the history of the conservative movement are Regnery books."—NEWT GINGRICH

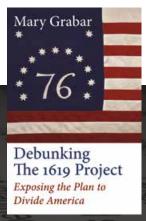


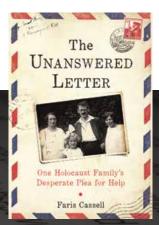
Regnery History brings new light to old subjects, introducing stories that deserve attention but have been ignored or even covered up—from the American Founding to the Civil War, World War II, the Cold War and beyond.

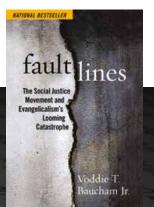


Salem Books seeks to enrich the lives of Christians and proclaim the Gospel to the world through the written word. Our books are rooted in sound biblical principles that not only spur spiritual growth but also tackle difficult and timely topics.

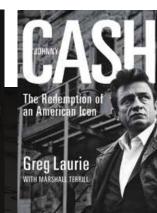












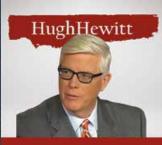
Podcasting



SALEM PODCAST NETWORK

The nation's fastest-growing podcast network—one that shares your perspective on our fast-changing world.

Salem podcasters explore the complex issues facing our country and culture today, addressing the political and cultural issues with entertaining and expert guests. They'll help you fill in the blanks and make sense of our world.



Highly Concentrated Hugh



THE DENNIS PRAGER SHOW



Larry Elder





GALLAGHER SHOW



















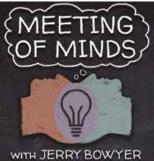


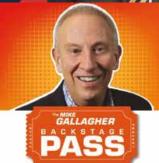












Digital Content



Watch movies, special Salem Media events, music, interviews and more through video on demand.

Dedicated exclusively to conservative and faith-based videos.

















Streaming TV

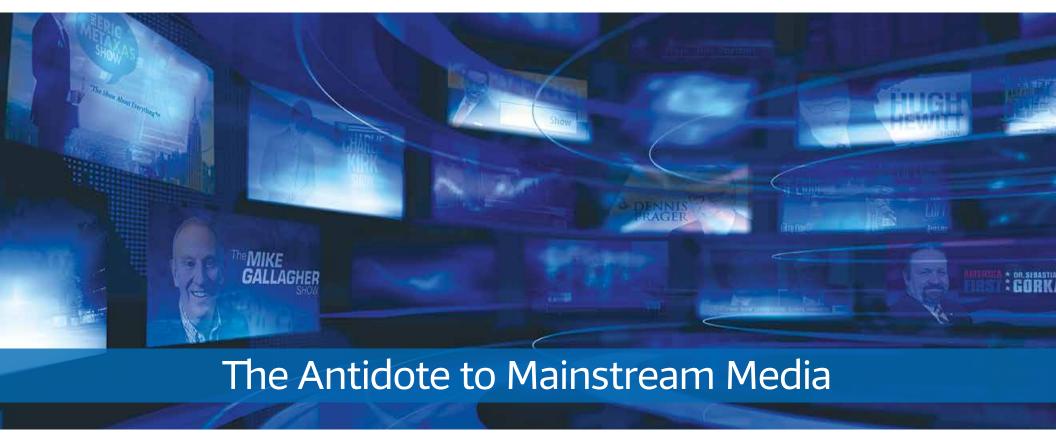






The most respected and reliable conservative voices today—all in one place.

The information world we live in is difficult to trust. Salem News Channel is where conservative values are defended, where American patriotism is honored and where First Amendment free expression is exercised. Our full-service over-the-top (OTT) Television Network provides 24/7 coverage of the most important news stories in America, with expert commentary from Salem Radio Network hosts and new stand-alone TV talent.











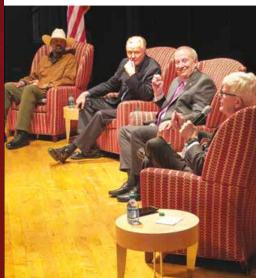


Conservative Events

Salem's network of News/Talk stations regularly engages our audience beyond the airwaves through events and strategic gatherings. All across the country, Salem Events & Marketing facilitates top-tier gatherings where our sought-after Salem Radio Network hosts, along with some of the biggest and most wellrespected names in the conservative world, help our audience sort through everything from politics and public policy to culture, family and faith.







THIS PAGE, TOP TO BOTTOM: Dinesh D'Souza at Freedom Summit in Chicago; Mike Gallagher and Hugh Hewitt being interviewed on Greenville's CBS-TV affiliate for the 100 Days of Trump tour; Sheriff Clarke, Jon Voight, Mike Gallagher and Hugh Hewitt at Decision 2016 in Ohio. OPPOSITE PAGE, CLOCKWISE FROM TOP LEFT: Crowd at the 2016 Republican Convention in Cleveland; Senator Ted Cruz at Freedom Summit in Chicago; KCBQ host Andrea Kaye with sponsors of the live broadcast of "The Andrea Kaye Show" at the Presidential Primary Election in 2020; Larry Elder at a Townhall event in Los Angeles; Dennis Prager at Cigar Night in Los Angeles; Dan Nelson, Herschel Walker and Hugh Hewitt at the Biden Inflation event in Atlanta; Mike Gallagher and Sebastian Gorka with Arizona Congressman Andy Biggs at Crisis at the Border in Phoenix; Sebastian Gorka at Unmasked in Sacramento. CENTER, CLOCKWISE FROM TOP RIGHT: Mike Gallagher broadcasting with Sebastian Gorka at CPAC; Colonel Allen West at Freedom Summit in Chicago; Sebastian Gorka, Larry Elder, Michelle Malkin, Phil Cowan and Mark Durkin at War for America's Soul in Sacramento; Crowd at Decision 2016 in Philadelphia; Dennis Prager on the Sea of Galilee in Tiberias, Israel during the Stand with Israel Tour.

























Christian Media

Providing the hope of the Gospel in our communities and around the world

CLOCKWISE FROM TOP LEFT: Philip De Courcy at a Pastors Masters event; Matthew West and Luke Smallbone of For King & Country at a CALIBRATE worship event in Dallas; the crowd at Harvest America in Phoenix; KDAR host Brian Toohey with Nick Vujicic; Alistair Begg inside Castle Church in Germany, speaking to passengers on the Reformation cruise; Celebrate Freedom in Dallas; prayer at Celebrate Freedom. CENTER TOP: WMCA Pastors Appreciation. CENTER BOTTOM: Eric Metaxas with Dennis Quaid.



CHRISTIAN MEDIA

Local Christian Talk Radio

Our hosts on Christian Teaching & Talk stations serve as a key resource of news and information at the intersection of faith and culture.









FAITH & REASON



ATLANTA



FAITHTALK LIVE

Dan Ratcliffe | Rick Probst Producers: Dan Ratcliffe & Rick Probst WNIV-AM 970 | 3-4pm ET WDWD-AM 590 | 10-11am ET **y**@DanFTA | **y**@RickFTA



FaithTalk970.com

CHICAGO



THE COMMON GOOD

Brian From | Aubrey Sampson

Producer: Debbie Schreiner WYLL-AM 1160 | 4-6pm CT **y**@CommonGoodTalk 1160Hope.com

COLUMBUS

•



BOB BURNEY LIVE!

Bob Burney

Producer: Bob Burney

WRFD-AM 880 & FM 104.5 | 3:30-6pm ET

y@BobBurneyLive TheWordColumbus.com

DENVER



CROSSWALK

Gino Geraci **Producer:** Jim Nichols

KRKS-FM 94.7 | 4-6pm MT

७@947KRKS

947FMTheWord.com

DETROIT



RUN TO WIN

Darryl Wood

Producer: Darryl Wood WLQV-AM 1500 & FM 92.7 | 4-6pm ET

y@DarrylWoodShow FaithTalkDetroit.com

LOS ANGELES SAN DIEGO







SOUTHERN CALIFORNIA LIVE

Producer: Wilbert Flores (LA) & Todd Pierik (SD) KKLA-FM 99.5 | 3-5pm PT

KPRZ-AM 1210 & FM 106.1 | 3-5pm PT **y**@kkla995fm | **y**@kprzradio

KKLA.com | KPRZ.com

MINNEAPOLIS



CROSSWALK

Lee Michaels

Producer: Lee Michaels KKMS-AM 980 | 5-6pm CT

y@LeeMichaelsLive | **y**@980TheMission

AM980TheMission.com

NEW YORK



KEVIN MCCULLOUGH RADIO

Kevin McCullough

Producer: Nick Malone

WMCA-AM 570 & FM 102.3 | 3-4pm ET

₩@KMCRadio

AM570TheMission.com

OXNARD

•



COMMUNITY CONNECTION

David Cruz | Brian Toohey

Producer: Brian Toohey KDAR-FM 98.3 | 2-2:30 PT **₩**@KDARFM

983FMTheWord.com

PHILADELPHIA



THE TIM DEMOSS SHOW

Tim DeMoss

Producer: Victoria Pojawis WFIL-AM 560 | 4-5pm ET **■**@AM560WFIL

WFIL.com



PHOENIX



THE FORM SHOW

Marc Lucas

Producer: Jeremy Segal KPXQ-AM 1360 | 5-5:30pm MT **y**@FaithTalk1360

FaithTalk1360.com

PHOENIX



MESSY MARRIAGES

Marc Lucas

Producer: Jeremy Segal KPXQ-AM 1360 | 4pm MT

FaithTalk1360.com

PITTSBURGH



THE RIDE HOME

John Hall | Kathy Emmons

Producer: Cristie Stockdill WORD-FM 101.5 | 4-6pm ET y@Kathy WordFM | y@John WordFM

WORDFM.com

PORTLAND

•



THE GEORGENE RICE SHOW

Georgene Rice

Producer: James Blind KPDQ-FM 93.9 | 4-6pm PT

y@GRiceShow KPDQ.com

PORTLAND

• • •



DIFFERENCE MAKERS

Mike Lee

Producer: Mike Lee

KPDQ-AM 800 & KPDQ-FM 93.9 | 1-2pm PT

y@939KPDQ **y**@TrueTalk800 KPDQ.com TrueTalk800.com SAN FRANCISCO



LIFE!LINE **WITH CRAIG ROBERTS**

Craig Roberts

Producer: Wanda Sanchez KFAX-AM 1100 | 5-7pm PT

y@KFAXRadio

KFAX.com

SEATTLE



LIVE FROM SEATTLE

Tim Gaydos

Producer: Pedro Bartes

KGNW-AM 820 & FM 104.1 | 4-5:30pm PT

y@KGNW Seattle

TheWordSeattle.com

TAMPA



THE BILL BUNKLEY SHOW

Bill Bunkley

Producer: Brian Ekl

WTBN-AM 570 & WTWD-AM 910 3-6pm ET

WLSS-AM 930 4-5pm ET **y**@BillBunkley LetsTalkFaith.com

WASHINGTON, D.C.



THE DON KROAH SHOW

Don Kroah

Producer: Julie Lule WAVA-FM 105.1 | 4-6pm ET

y@DonKroah WAVA.com



Through our CCM format, known as TheFISH® in most markets, we combine the best songs from today's Christian music artists with our on-air personalities that interact and connect with the audience through shared beliefs and values.

Our locally programmed stations are branded as fun, uplifting and encouraging—away from the noise and negativity so prevalent in today's media landscape.

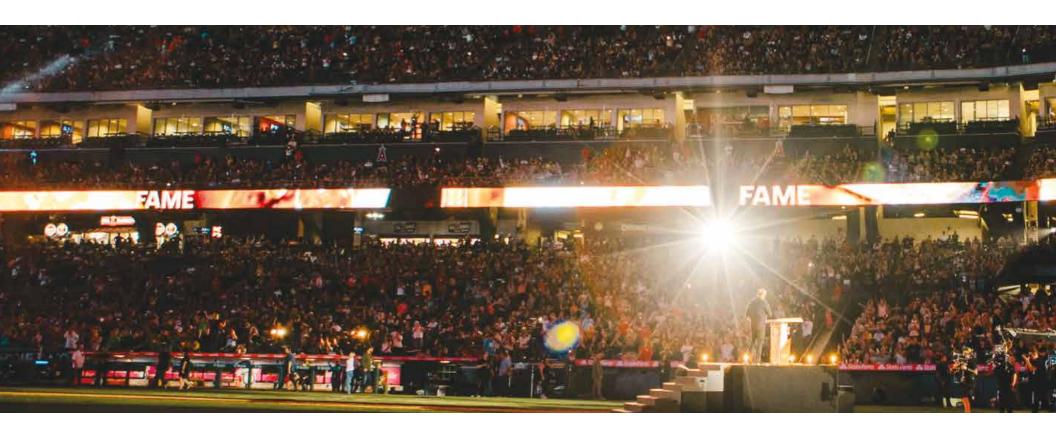
SALEM CCM STATIONS

WFSH-FM 104.7 | Atlanta
WFHM-FM 95.5 | Cleveland
KBIQ-FM 102.7 | Colorado Springs
WTOH-HD2 95.9 | Columbus
KLTY-FM 94.9 | Dallas-Ft. Worth
KAIM-FM 95.5 | Honolulu
KKSP-FM 93.3 | Little Rock

WFFI-FM 95.9 | Los Angeles
WBOZ-FM 104.9 | Nashville
WFFI-FM 94.1 | Nashville
WFFI-FM 93.7 | Nashville
KFIS-FM 104.1 | Portland
KKFS-FM 103.9 | Sacramento

CHRISTIAN MEDIA

National Christian Teaching and Talk Broadcasting



Salem's 35-plus year legacy involves helping ministries spread the Gospel from coast to coast by providing deep local connections and relationships with those who share their commitment and mission. We utilize our presence in 23 of the top 25 media markets to position strategic Christian programming that has a positive, redemptive and lasting impact on our fast-changing culture.









TOP NATIONAL PROGRAMS

Allen Jackson Ministries **A New Beginning Christian Advocates Serving Evangelism Destined for Victory Discovering The Jewish Jesus** Dr. James Dobson's Family Talk **FamilyLife Ministries** Focus on the Family Gospel in Life Grace to You **Harvest Ministries Haven Ministries** Hope for the Heart **In Touch Ministries Insight for Living Jay Sekulow Key Life Know the Truth Leading The Way** Living on the Edge **Love Worth Finding** Ministry in the Marketplace **New Life Ministries**

Pastor Rick's Daily Hope **Pathway to Victory PowerPoint Ministries** Real Life Radio **Saving America Radio** with Charlie Kirk **SEKULOW Shalom Ministries International** Somebody Loves You Radio The Alliance of **Confessing Evangelicals** The FLOT Line The Grace Message The Lutheran Hour The Narrow Path The Urban Alternative The Voice of the Martyrs Thru the Bible **Truth For Life Turning Point for God Unlimited Grace Winning Walk Family World Missionary Evangelism** Worship & the Word

Encouraging and equipping Americans on air, online and in their communities.

CHRISTIAN MEDIA SYNDICATION

THE CHRISTIAN OUTLOOK











A nationally syndicated weekend program and podcast that helps listeners sort through a variety of issues in our fast-changing world—all in a way that honors their Christian faith. Each week listeners hear from Salem's top talent on Christian Teaching & Talk stations.

Heard on over 70 stations nationwide

18 stations in top 10 markets33 stations in top 25 markets

podcast via iTunes, Google Play and more ChristianOutlook.com



I've been privileged to be among the talented lineup of hosts on "The Christian Outlook" for over a decade now. On the program and the podcast, you get insight from guests you can trust on the issues believers are sorting through today."

-DON KROAH, WAVA, WASHINGTON, D.C.

CHRISTIAN MEDIA SYNDICATION









News as it happens. SRN News and Townhall News are the number one news source for today's Christian and conservative radio, including a presence in every significant population center and in all 50 states.

2,400+ stations nationwide

The only radio broadcast company creating and producing network news 24/7.



The industry's leading provider of Christian music programming, with today's top talent and the most in-demand formats.

2.2 million listeners

191 stations nationwide



For KING & COUNTRY at Celebrate Freedom in Atlanta.

CHRISTIAN MEDIA

Christian Websites

Mobile apps include: King James Bible (Android)

Daily Bible (Android)
Daily Bible Devotion (ios and Android)
OnePlace (ios and Android)
Bible Study Tools (ios)
Bible Trivia (ios and Android)

Websites include:

BibleStudyTools.com
Crosswalk.com
Christianity.com
iBelieve.com
OnePlace.com
GodUpdates.com
GodTube.com
LightSource.com
ChurchStaffing.com
WorshipHouseMedia.com
SermonSearch.com
Childrens-Ministry-Deals.com
BibliaVida.com



43 million monthly website visits

80 million monthly website page views

37 million monthly mobile app visits

4 million active email newsletter subscribers

44 million Facebook fans

310 million newsletters delivered every month

160,000 pastor and church leader newsletter subscribers

Christian Websites



GodTube.com is a video sharing platform serving as a place for Christians to enjoy faith-based, family-friendly content.

8 million monthly page views 4 million monthly unique visitors

The largest faith-based audience online.

With more than 17 international websites and 52 apps for Android and iOS, Salem Web Network brands represent some of the most popular online destinations for Christians today.





BibleStudyTools.com is one of the largest online Bible resources with over 40 well-known translations.

39 million monthly page views **12 million** monthly unique visitors





Crosswalk.com is the most visited faith-based online destination built upon four content areas: faith, family, fun and community.

20 million monthly page views **6 million** monthly unique visitors



Christian Websites



Christianity.com offers timely and relevant content from trustworthy Christian leaders and thinkers.

10 million monthly page views **1.4 million** monthly unique visitors





iBelieve.com inspires Christian women with blogs, articles, devotionals, Bible studies, recipes and more.

7 million monthly page views **2 million** monthly unique visitors



GodUpdates.com features inspiring articles and images that share joy, love and hope.

5 million monthly page views **3 million** monthly unique visitors



OnePlace.com is the leading provider of on-demand online streaming for ministries.

4 million monthly page views **700,000** monthly unique visitors



ChristianHeadlines.com presents well-rounded reporting on today's current events and cultural trends grounded in a Christian worldview.

1 million monthly page views **500,000** monthly visitors

LightSource ::

LightSource.com is where to watch Christian videos, TV shows and ministry programs featuring your favorite pastors, speakers and authors.

500,000 monthly page views **200,000** monthly visitors



Christian Websites



Practical online resources to meet the needs of ministries and churches in the areas of worship, sermons, teaching and employment.



















280,000 email subscribers

184 countries served

1 million monthly visitors

125,000+ sermons and videos



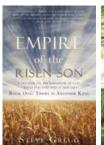
Self-Publishing

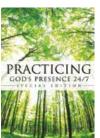


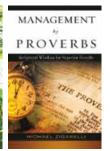
Salem Author Services provides high-end book publishing, printing and marketing services to authors.



Xulon Press has a singular mission: amplifying truth to see lives changed. We help influencers widen their sphere of impact for Kingdom causes.









Mill City Press is a leader in general market publishing and is known for bringing traditional distribution services to the self-publishing industry—with amenities like offset printing and a warehouse distribution network.



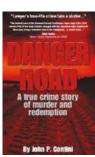


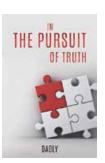




Liberty Hill Publishing, the inaugural selfpublisher for conservative books, partners with influential thought leaders across the conservative political arena.







Christian Podcasts

lifeaudio ::

Engaging Christian podcasts across a wide variety of topics that deepen relationships and strengthen faith.

























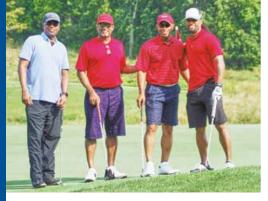


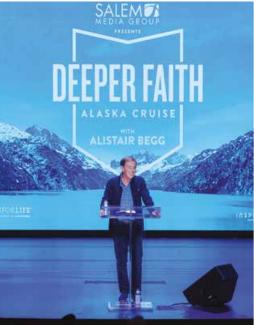
Christian Events



Creative events, concerts and tours in-person and online with faith-based audiences—in partnership with Salem's Christian Teaching & Talk and Contemporary Christian Music stations.

Salem Events and Marketing also supports local ministry leaders as they serve to impact congregations in communities across our nation. We encourage and equip local ministries through Pastor's Appreciation gatherings, Women in Ministry events, Pastor's Masters golf outings, CALIBRATE worship conferences and more.





















OPPOSITE PAGE TOP TO BOTTOM: Pastors Masters in Detroit; Alistair Begg speaking during the Deeper Faith Alaska Cruise; Pastors Appreciation in Tampa. THIS PAGE CLOCKWISE FROM TOP LEFT: Mark Hall at CALIBRATE in Dallas; For King & Country at Celebrate Freedom in Atlanta; Owen Strachan, Voddie Baucham, Charlie Kirk and Eric Metaxas at an NRB panel; Dr. Albert Mohler at Pastors Appreciation in Tampa; TheFISH Los Angeles crew with CCM artist Lauren Daigle; Experience Israel tour; Storytellers cruise with Matthew West. THIS PAGE, CENTER: Guests of the Footsteps of the Apostles cruise in Ephesus, Turkey.

FaithTalk 570=910

etsTalkFaith.com

etween

Reaching Our Audience

Connecting your message to a targeted, responsive audience with influence and purchasing power.

Our media strategists utilize the best platforms in broadcast, web, digital audio streaming, podcast, print and more to craft strategies that work. The most talented media reps in the country are committed to providing meaningful, effective campaigns to touch the hearts and minds of our partners' target audiences.

REACHING OUR AUDIENCE



SalemMediaReps.com

12 million weekly audience reach radio stations across the country

National exposure. Local results.

Salem Media Representatives is the nation's leading ad firm helping companies and organizations accomplish their advertising objectives through a tailored multi-media plan based on our clients' goals. Strategies may include audio, digital, video and event marketing advertising campaigns. We offer our clients the ability to reach a wide range of consumers through hundreds of Christian and News/Talk formatted stations, Salem Radio Network, Salem Podcast Network, Salem Influencer Network, Salem News Channel and Salem Surround.

We keep good company:





SalemInfluencers.com

7 million followers with 18 Salem Influencers

Growing brands through responsible social media influencers.

Salem Influencer Network represents dozens of Christian YouTube, Instagram and TikTok social media influencers who are entertaining and educating millions of fans globally. Fans love Salem's social media influencers and follow their lives to gain advice on a wide range of topics including dating, relationships, marriage, parenting, fashion, cosmetics, home décor, pet care, fitness, finances, faith and travel.









Search | Display Mobile | Email |

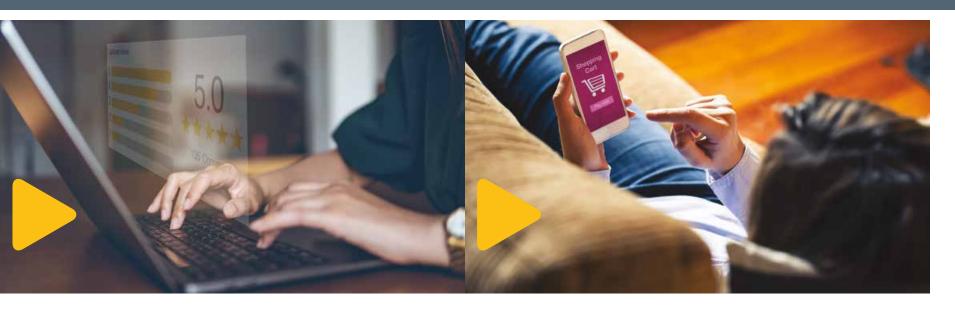
Simplifying digital marketing...

Salem Surround helps clients build "digital presence" using a targeted mix of media channels and devices—surrounding their target audience at every stop along the path to purchase.



AWARENESS Awareness is marketing designed to inform potential customers of your brands, events, services or solutions. Awareness is generally considered to be the first stage of the buyer's path to purchase.

| Audio | Video | Social | Events | Digital Presence | Web Design



CONSIDERATION Consideration is generally considered to be the middle stage of the buyer's path to purchase. During this stage, potential customers could be doing price comparisons, reading reviews or learning more about your brands, events, services or solutions.

ACTION At this point, your potential customers have made their buying decision and they have moved to the action or purchase phase of their journey. This is generally considered to be when your prospect becomes your customer.

REACHING OUR AUDIENCE



SalemWebNetwork.com

42 million Facebook fans **107 million** monthly app sessions **31 million** monthly sessions **15 million** email subscribers

The most interactive, responsive and engaging faith-based audience online.

The sales professionals of the **Salem Web Network** represent the nation's largest audience of Christians. Combined with the assets of Townhall Media, over 30 million believers and values-based conservatives get their news and inspiration from our writers, reporters, commentators and podcasters. Across dozens of websites and apps, our sales executives help hundreds of businesses, charities, ministries and non-profit groups reach our growing audience through compelling advertising and sponsor opportunities.

Salem Web Network has more page views than all the other major brands in the Christian online market combined. What keeps our advertisers with us is not only our numbers, but our knowledge of what works with our audience and our commitment to carefully select appropriate partners.















SalemCultivate.com

Donor cultivation tailored to you.

New from Salem Web Network, **Salem Cultivate** combines lessons learned from decades of experience in Christian media with the latest in digital fundraising and puts them to work for our valued partners. With charitable giving numbers down, donor acquisition no longer produces the results it once did. Salem Cultivate rethinks donor cultivation, connecting our partners with new donors in a more thoughtful way.

REACHING OUR AUDIENCE



Helping our partner clients reach our loyal audience of 30 million politically engaged conservatives.



Townhall

HOTATR

RedState





BEARING ARMS

Newsletters | Dedicated Email | Display Ads Lead Generation | Creative Design | Mobile Display

Townhall Media Sales represents the nation's largest audience of conservatives and valuesoriented Christians. Across dozens of websites and apps, over 30 million loyal readers and listeners get their news from our writers, reporters, commentators and podcasters. Our sales executives help hundreds of businesses, charities, political campaigns and non-profit groups reach that audience through compelling advertising and sponsor opportunities.

Compared to the average internet user, our audience is

more likely to subscribe to a political publication

more likely to donate to a political party

LEADERSHIP

BOARD OF DIRECTORS

Edward G. Atsinger III

Executive Chairman

Co-Founder

Stuart Epperson, Jr.Director

Heather Grizzle
Director

Eric H. Halvorson

Director

Richard A. Riddle
Director

Stuart W. Epperson, Sr.
Chairman Emeritus
Co-Founder

EXECUTIVE TEAM



EDWARD G. ATSINGER III

Executive Chairman

As co-founder of Salem, Mr. Atsinger provides extensive experience in radio, executive leadership, business development and insight into Salem's background and vision, while also focusing on external relationships, government affairs and leadership development.



DAVID P. SANTRELLA

Chief Executive Officer

A broadcast industry veteran,
Mr. Santrella focuses on Salem's
mission to serve the media needs of
the audiences interested in Christian
content and public policy programming
with a traditional conservative focus.



DAVID A.R EVANS

Chief Operating Officer

Mr. Evans combines traditional media and digital media in new and transformative ways to advance the efforts of Salem. His prior experience includes senior leadership positions at Warner Bros. in both Los Angeles and London.



EVAN D. MASYR

Executive Vice President and Chief Financial Officer

Mr. Masyr is responsible for the financial and accounting operations of the company. He oversees Investor Relations and manages the capital structure and financial risk and controls.



Executive Vice President and General Counsel

Mr. Henderson has oversight over the Legal, Real Estate, Human Resources and I.T. departments. Since joining in 2001, his valued contributions are felt broadly across the company.

BROADCAST AFFILIATES

DRUADCASI AFFIL	IAIE
(not show	
ALASKA	
ALABAMA	
ARKANSAS	
CALIFORNIA	
COLORADO	
CONNECTICUT	
DELAWARE	
FLORIDA	
GEORGIA	
HAWAI IOWA	
IDAHO	
ILLINOIS	
INDIANA	A 54
KANSAS	
KENTUCKY	
LOUISIANA MASSACHUSETTS	
MASSACHUSETTS MARYLANI	
MAINE	
MICHIGAN	N 62
MINNESOTA	
MISSOUR	
MISSISSIPP	
MONTANA NORTH CAROLINA	
NORTH DAKOTA	A 15
NEBRASKA	
NEW HAMPSHIRE	
NEW JERSE	
NEW MEXICO	
NEVADA	
NEW YORK	
OKLAHOMA	
OREGON	
PENNSYLVANIA	A 183
RHODE ISLAND	
SOUTH CAROLINA	45
SOUTH DAKOTA	
TEXAS	
UTAH	
VIRGINIA	
VERMON	
WASHINGTON	
WASHINGTON, D.C	
WEST VIRGINIA WISCONSIN	
WYOMING	
AFRICA/SOUTH AFRICA	
AUSTRALIA	A 1
BERMUDA	
CANADA	
CAYMAN ISLANDS	
GUAN	
NORTH MARIANA ISLAND	
NOVA SCOTIA	A 1
ST. MAARTEN	N 1
TURKS & CAICOS ISLANDS	
VIRGIN ISLANDS	
OTHER	
TOTAL	3125

101

RADIO STATIONS NATIONWIDE

SATELLITE RADIO

Our radio stations are located in the top radio markets nationwide.

KEY DIVISIONS

- Broadcast
- Internet
- Publishing

STRATEGIC **FORMATS**

- · Christian Teach & Talk
- News/Talk The ANSWER
- Contemporary Christian Music

AFFILIATE

RADIO STATIONS NATIONWIDE

Extending our reach:

air Salem's programming.

BOOK PUBLISHING

- · Regnery Publishing
- The nation's leading publisher of conservative books for over 70 years.
- Salem Books

The Christian imprint of Regnery Publishing.

Salem Author Services

Publishes 2,000+ books each year under Xulon Press and Mill City Press imprints. Provides a full suite of services

MOBILE APPS

Daily Bible Devotions App (IOS and Androld) • King James Bible App (Android) • Daily Bible App (Android) • Bible Study Tools App (IOS) Christian Radio App (IOS and Android) . One Place App (IOS, Android, Roku and Amazon) • Light Source App (IDS, Android, Roku and Amazon) Citas y Mas Citas! (105) • Biblia Portuguese Bible • Bibliya Tagalog Bible (Google Play) • Japanese Bible • La Bibbla • Italian Bible (Google Play) • La Biblia Reina Valera (de estudio en Espanol) (IOS) • Louis Segond French Bible (Google Ploy) • Luther Bible German Bible (Google Play) . Spanish Bible Reina Valera (Antirold) . Vietnamese Bible (Google Play) • Vulgate Latin Bible (Google Play)

SALEM MEDIA GROUP.

ON AIR ONLINE PUBLISHING EVENTS

salemmedia.com



OUR RADIO STATIONS



• 39 Christian Teaching & Talk ▲ 12 Contemporary Christian Music

* 3 Business Talk * 1 Spanish Christian Teaching & Talk 1 2 Urban Gospel

• 10 Other Formate # 6 Third-party Programming

OUR CONTENT IS ALSO AVAILABLE ON THESE PLATFORMS:











RedState BEARING ARMS

@twitchy



WEB PROPERTIES

The largest faith-based

online audience.

OF PAGE VIEWS

CrossCards

LightSource

GodUpdates

THE CHURCHSTAFFING

KIDS

MEDIA

ChristianSONGINADIS

Shift Worship

Preaching.

singingnews

HOTAIR

oneplace

SPICE

Christian Jobs

Women

centerline

TCM

SALEM

SALEM BRAND EXTENSIONS



SALEMNOW Movies, events and more...on demand

SALEM

Salem Media voices

aha

Watch today's most respected conservative

SALEM

SALEME Ticketed events, tours and more reaching the Salem audience

Growing brands through responsible



Broadcast | Syndication | Digital | Internet | Content Production | Publishing | Events | Sales

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Principal Executive Offices | (805) 987-0400 | 4880 Santa Rosa Road | Camarillo, CA 93012

salemmedia.com | Nasdaq: SALM

